**Raj bhaiya**

Email**: veerendhar5555.sapsd@gmail.com**

**SAP SD Consultant.**

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**Professional Summary:**

* Overall 5+ years of value-added experience in the area of SAP SD including 1.2 years of S4 HANA experience.
* Involved in 3 support projects and 1 Implementation project.
* Strong knowledge in configuring, customizing various business process in SAP SD.
* Interacted with clients for requirements gathering, system analysis, and finalization of functional and cutover activities.
* Experience in preparing functional specification and RICEFW object documents.
* Involved in the phases of Analysis, unit testing, integration testing, and documentation of test results.
* Having good understanding knowledge in integration of SD with other logistical modules like MM, PP and FICO.

**SAP SD Functional Skills:**

* **Organizational structure**: Defining Organization Hierarchy and assigning of Organizational structure & Integration with other Modules & Customizing of Enterprise Structures.
* **Master Data:** Customer Master Data- Customers, Item Proposals. Customizing of Material Master, Item proposal, Material determination, Material listing and exclusion procedure.
* **Sales:** Customizing various sales document types. Presales Activities, Sales order Processing- Creation of Sales Documents (Order Types, Item Category, Schedule Line Category and Contracts), Cash Sales, and Rush Sales. Configuration of order to payment process involving Sales document, Delivery documents and Billing documents.
* **Contracts:** Schedule Agreement, Value Contracts.
* **Pricing:** Pricing configuration, Condition Techniques (Condition tables, Condition types, Access Sequence, Pricing Procedure, and Condition Records). Configuring Scale basis pricing & discount. Condition exclusion groups.
* **Customizing:** Basic Functions- Taxes, Account Assignment/Costing. Account Determination was carried out with the support of FI team members. Defined pricing procedure at various levels. Created new condition types, access sequence and tables, to accommodate the requirements of client. Configured condition exclusion for group to get best price.
* **Customizing:** Availability Check, Scheduling, Material Determination, Partner Determination. Sales Document Types, Item Categories, Schedule Line Categories.
* **Billing:** Methods, Forms, Order Related and Delivery Related Billing Document, Invoice Creation, and Billing Plans. Creation of Billing document comprising billing document types, Invoice based on deliveries.
* **Billing Documents:** Complaints: creation of free of charge delivery, free of charge subsequent delivery, Returns, Credit memo request and debit memo request. Returns & Credit Memos, Invoice Creation.
* **Special business processes in sales:** Consignment stock processing, Third party ordering, Individual purchase Order, Stock transport Order. Cross Selling, Material Determination, Free Goods.
* **Shipping:** Storage Conditions, Picking, Goods Issue, Goods Receipt. Returned Goods order, Post Goods Issue (PGI), TOR & AV-Check.
* **Determination:** Item Category, Text, Schedule Line Category, Shipping Point, Route, Output, Tax, Account, Material, Free Goods, Pricing, Partner. Revenue determination and credit management processes.
* Working knowledge on intercompany flows.
* Good knowledge on interfaces.
* In-depth Business Process Knowledge, SD Processing & Integration of SD with FI/CO, and MM.
* **ASAP Methodology:** - All Basic Phases of SAP Implementation.
* Has ability to quickly comprehend the business side of a SD implementation and has the technical ability to deliver the best solution to the client.
* Leadership strengths include strategic business planning and executing programs for all phases of the business life cycle.
* Used LSMW for mapping the data from legacy system according to the structures as in the recorded file for uploading data - data migration.
* Analyze problem and communicate the solution to the end user. Timely resolutions of end user tickets/issues in SD assigned by the landing desk and if necessary, proactively discuss critical issues with seniors from timely resolution. Taking up issues with the user/manager for clarifications/confirmations.
* Help desk support involving online support after Go-Live.

**Educational details:**

* MBA (Finance & Marketing) from S.V University, Tirupati, in 2013.

**Professional Experience:**

* Working as OTC consultant in Halcon from Aug 2021 to till date.
* Worked as SAP SD Consultant in Havells India Ltd. since July 2019 to July 2021.
* Worked as Associate SAP SD Consultant in Sakthi Precision components Pvt.Ltd. from March 2017 to June 2019.
* Worked as a Relationship Officer at RAK Bank, Dubai, UAE (Credit Cards Domain – Direct Sales) from Jan 2015 to July 2016

**SAP Experience:**

**Project # 4:**

* Company : Halcon.
* Project Type : Support.
* Industries : Hardware Products.
* Role : SAP SD consultant.
* Duration : Aug 2021 to till Date.
* Environment : S4 Hana 1909.

**Client profile:**

HALCON is a regional and international leader in the design and production of precision-guided munition and loitering munition software, solutions, systems and beyond. With in-house capabilities across the production value chain, we develop cost-effective systems that deliver the reliability and accuracy customers require to achieve their operational and tactical goals. They provide special manufacturing solutions, automation & robotics consulting and advisory services.

**Responsibilities:**

**•** Responsible for resolving issues (L2 and L3 tickets) for Order to Cash Process.

• Interacting with end users for collecting requirements and mapping the same into SAP.

• Responsible for preparing functional specs for developments and test plan documents.

• Providing test data for ABAP consultant for developments.

• Responsible for unit testing, integration testing and taking UAT sign off.

• End user training for performing UAT.

**Project # 3:**

* Company : Havells India Ltd.
* Project Type : Support.
* Industries : Electrical equipment
* Role : SAP SD consultant.
* Duration : July 2019 to July 2021.
* Environment : SAP ECC 6.0

**Client profile:**

Havells India Limited is an Indian multinational electrical equipment company, based in Noida, India. It was founded by Late Sh. Haveli ram Gandhi, later sold to Gupta who was his distributor. This company manufactures home appliances, lighting for domestic, commercial and industrial applications, LED lighting, fans, modular switches and wiring accessories, water heaters, industrial and domestic circuit protection switchgear, industrial and domestic cables and wires, induction motors, and capacitors among others. Havells India owns some brands like Havells, Lloyd, Crabtree, Standard Electric, Reo and Promptech.

**Responsibilities:**

* Resolve support issues as per the severity reported by help desk.
* Interacting with end user right from collecting requirements to production support.
* Day to day support activities for resolving the production issues.
* Handled critical issues promptly to ensure smooth running the business.
* Solved the tickets based on severity level regular follow up activity will be done till the ticket is completely resolved.
* Knowledge on Material Requirement planning (MRP) and Goods Receipt (GR).
* Preparing functional specifications for ABAP Development and supporting the technical team with functional logic understanding.
* Z reports like ZVIDR(Invoice Details Report),ZDCR(Delivery challan Report), etc.
* Z Transactions like ZMEMO for Credit/Debit memo’s printout, ZCHALLAN for Delivery Challan Preview/Print out.
* Working on interfaces and sending other details from mobile to sap and sending confirmation from sap to mobile.
* Involved in tax related issues.
* Working with different TEAMS.

**Project # 2:**

* Company : Sakthi Precision components Pvt.Ltd
* Project Type : Production Support.
* Industries : Hardware Products.
* Role : SAP SD consultant.
* Duration : Nov 2017 to June 2019.
* Environment : SAP ECC 6.0

**Responsibilities:**

* Handling Order to cash process.
* Maintaining condition records, pricing condition for customer specific.
* Validate pricing based on a Customer (Activation/Deactivation), Material Master, Price Layering, and Recalculate Net Pricing Retrieval.
* Coordination with Process Owners and Key Users on a constant basis along with surface Level business process analysis to ensure complete ownership of SD/Logistics module Functionalities, behavior and configuration.
* Weekly meeting with Module owners and Key users.
* Involved in month end closing issues support.
* Involving in cut over activities for movement in Quarterly CRs transport request to Production.
* Customizing of standard SAP to meet client's requirements.
* Creating impact analysis documents on CRs received.
* Making changes in the customizing tables as per client requirements.
* Handling on CIN and GST related issues.
* Tracking monitoring issues and incidents using Zen Desk tool.

**Project # 1:**

* Company : Sakthi Precision components Pvt.Ltd
* Project Type : Implementation.
* Industries : Hardware Products.
* Role : Associate SAP SD consultant.
* Duration : Mar 2017 to Oct 2017.
* Environment : SAP ECC 6.0

**Responsibilities:**

* Interacting with end users, collecting requirements and mapping the same in to SAP.
* Experience in FS, KDD, training document preparation and user training.
* Responsible for configurations, unit testing, integration testing.
* Creating SAP incidents for the Gaps and implemented the notes given by SAP.
* Designed customer master and customer account group.
* Worked in customer master conversion. Analyzed legacy customer records to map properly to the SAP systems and successfully migrated the customer master records using LSMW.
* Successfully worked on pricing conversion, material listing conversion, open sales order conversion, contract conversion, and CMIR conversion.
* Worked on designing the pricing procedure.
* Configured pricing procedure, condition types, access sequence, and built custom pricing tables.
* Configured account determination, and identified account keys to post to the related G/L.
* Fixing configuration to support testing activities.
* Working on integration testing.
* Working on cross-functional integration with MM, and FI.
* Working with developers to make the RICEF objects fully functional.

**MARKETING EXPERIENCE:**

* Company name : RAK Bank
* Designation : Relationship officer
* Duration : From Jan 2105 to July 2016.

**Personal Information:**

**Name :** M S Veerendra Reddy

**Father Name :** M Munirathnam Reddy

**DOB :** 10/06/1987

**Marital Status :** Married

**Languages Known :** English, Telugu, Hindi and Kannada.

